

2019 Drive Green California



DGS
GENERAL SERVICES



Alternative Fuel Vehicles Available Through State of California Contracts

Now online at
green.ca.gov/fleet



Explore

Explore the latest alternative fuel vehicles available to state and local agencies through contracts with the Department of General Services. From electric to compressed natural gas, these vehicles will help your agency meet California's alternative fuel vehicle goals.



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Greening Your Government Fleet

In 2012, goals were set forth for the state of California to embrace alternative fuel vehicles in its fleet purchases. Executive Order B-16-12 ordered that by 2015 at least 10 percent of state light-duty vehicle fleet purchases be zero-emission, and that by 2020, at least 25 percent of new light-duty vehicle purchases be zero-emission vehicles (ZEVs).

The 2016 ZEV Action Plan expanded upon these goals by ordering that by 2025 at least 50 percent of the state light-duty vehicle fleet purchases be zero-emission, and added an additional goal to provide plug-in electric vehicle workplace charging availability for 5 percent of all state-owned parking facility spaces.

Together, we have met the first challenge—state agency data show that in the first four fiscal years of this mandate, starting in 2014-15, ZEVs comprised 14.86 percent, 21.17 percent, 24.86 percent, and 30.29 percent of the state's new light-duty vehicles, respectively. State agencies also exceeded the mandate of 50 percent pure ZEVs, with pure ZEV purchasing exceeding the mandated amount by 53 percent.

While the state has made tremendous efforts to integrate ZEVs within its fleet, it also has

employed a ZEV/Hybrid Vehicle First purchasing policy to ensure that vehicles with the highest fuel efficiency are purchased in a given fleet application. Fortunately, the state of California has a wide variety of fuel-efficient vehicles on state contract that help reduce petroleum use and minimize our impact on the environment.

Help keep the momentum going and embrace the latest technology in alternative fuel vehicles. Here you will find cars, trucks, vans, SUVs and electric vehicle charging stations that are available to purchase through existing state contracts. Both state and local agencies are encouraged to take advantage of the volume discounts achieved under these contracts.

At the end of this booklet you'll find links to information about rebates and high-occupancy vehicle (HOV) lane access, and learn how to acquire these vehicles through the state contracts. Some vehicles are available for state and local government employees to purchase at contract prices. For state agencies seeking assistance with installing EV infrastructure, please contact DGS' Office of Sustainability. We are well on our way to the zero-emission vehicle fleet envisioned when these goals were established, and these contracts enable state and local government agencies to lead by example in California's effort to combat climate change.



A scenic mountain road with a blurred car and the word 'Cars' overlaid. The road is paved and curves through a landscape of rocky hills, evergreen trees, and a clear blue lake under a bright blue sky with scattered white clouds. A dark-colored car is in motion on the road, its image blurred to convey speed. The word 'Cars' is written in a large, white, sans-serif font across the center of the image.

Cars



Toyota Mirai | Fuel Cell Vehicle



Available to state and local agencies



CALIFORNIA
CLEAN VEHICLE
REBATE PROJECT™



- Subcompact Car
- Vehicle Contract Unit Price: \$41,500
Includes three years of free fuel up to \$15,000, three years of free maintenance, and three years of roadside assistance

- Service Contract Price: \$2,950
- Doors: 4
- Passenger Seating: 4
- 67 MPG* or 66 MPK†
- Range: 312 miles
- CVRP Rebate: \$5,000

* Miles Per Gallon Equivalent | † Miles Per Kilogram



Volkswagen e-Golf | Electric Vehicle



Available to state and local agencies



CALIFORNIA
CLEAN VEHICLE
REBATE PROJECT™



- Compact Hatchback
- Vehicle Contract Unit Price: \$32,285
- Service Contract Price: \$1,295

- Doors: 5
- Passenger Seating: 4
- 119 MPGe*

- Range: 125 miles
- CVRP Rebate: \$2,500

* Miles Per Gallon Equivalent



Hyundai Ioniq | Electric Vehicle



Available to state and local agencies



CALIFORNIA
CLEAN VEHICLE
REBATE PROJECT™



- Midsize Hatchback
- Vehicle Contract Unit Price: \$26,939

- Service Contract Price: \$810
- Doors: 5
- Passenger Seating: 4

- 136 MPGe*
- Range: 124 miles
- CVRP Rebate: \$2,500

* Miles Per Gallon Equivalent



Kia Soul | Electric Vehicle



Available to state and local agencies



- Small Station Wagon
- Vehicle Contract Unit Price: \$27,762
- Service Contract Price: \$499

- Doors: 5
- Passenger Seating: 5
- 108 MPGe*

- Range: 111 miles
- CVRP Rebate: \$2,500

* Miles Per Gallon Equivalent



Nissan Leaf S | Electric Vehicle



Available to state and local agencies



CALIFORNIA
CLEAN VEHICLE
REBATE PROJECT™



- Midsize Hatchback
- Vehicle Contract Unit Price: \$26,414
- Service Contract Price: \$499

- Doors: 5
- Passenger Seating: 5
- 112 MPGe*

- Range: 150 miles
- CVRP Rebate: \$2,500



Chevrolet Bolt | Electric Vehicle



Available to state and local agencies



CALIFORNIA
CLEAN VEHICLE
REBATE PROJECT™



- Small Station Wagon
- Vehicle Contract Unit Price: \$32,572
- Service Contract Price: \$749

- Doors: 5
- Passenger Seating: 5
- 119 MPGe*

- Range: 238 miles
- CVRP Rebate: \$2,500

* Miles Per Gallon Equivalent



Honda Clarity | Plug-in Hybrid Electric Vehicle



Available to state and local agencies



CALIFORNIA
CLEAN VEHICLE
REBATE PROJECT™



- Midsize Car
- Vehicle Contract Unit Price: \$34,219
- Service Contract Price: \$499

- Doors: 4
- Passenger Seating: 4
- 42 MPG, 110 MPGe*

- Range (miles): 47 electric, 293 total
- CVRP Rebate: \$1,500

* Miles Per Gallon Equivalent



Hyundai Ioniq | Plug-in Hybrid Electric Vehicle



Available to state and local agencies



CALIFORNIA
CLEAN VEHICLE
REBATE PROJECT™



- Midsize Hatchback
- Vehicle Contract Unit Price: \$22,950
- Service Contract Price: \$1,079

- Doors: 5
- Passenger Seating: 4
- 52 MPG, 119 MPGe*

- Range (miles): 29 electric, 601 total
- CVRP Rebate: \$1,500

* Miles Per Gallon Equivalent



Kia Optima | Plug-in Hybrid Electric Vehicle



Available to state and local agencies



CALIFORNIA
CLEAN VEHICLE
REBATE PROJECT™



ACCESS OK
CLEAN AIR VEHICLE

- Midsize Car
- Vehicle Contract Unit Price: \$29,450
- Service Contract Price: \$796

- Doors: 4
- Passenger Seating: 4
- 40 MPG, 103 MPGe*

- Range (miles): 29 electric, 610 total
- CVRP Rebate: \$1,500

* Miles Per Gallon Equivalent



Kia Niro LX | Plug-in Hybrid Electric Vehicle



Available to state and
local agencies



CALIFORNIA
CLEAN VEHICLE
REBATE PROJECT™



ACCESS OK
CLEAN AIR VEHICLE

- Small Station Wagon
- Vehicle Contract Unit Price: \$25,706
- Service Contract Price: \$796

- Doors: 5
- Passenger Seating: 4
- 46 MPG, 105 MPGe*

- Range (miles): 26 electric, 560 total
- CVRP Rebate: \$1,500

* Miles Per Gallon Equivalent



Ford Fusion Energi | Plug-in Hybrid Electric Vehicle



Available to state and local agencies



CALIFORNIA
CLEAN VEHICLE
REBATE PROJECT™



- Midsize Car
- Vehicle Contract Unit Price: \$27,968
- Service Contract Price: \$499

- Doors: 4
- Passenger Seating: 5
- 42 MPG, 97 MPGe*

- Range (miles): 26 electric, 610 total
- CVRP Rebate: \$1,500

* Miles Per Gallon Equivalent



Toyota Prius Prime Plus | Plug-in Hybrid Electric Vehicle



Available to state and local agencies



CALIFORNIA
CLEAN VEHICLE
REBATE PROJECT™



- Midsize Hatchback
- Vehicle Contract Unit Price: \$26,096
- Service Contract Price: \$1,082

- Doors: 5
- Passenger Seating: 5
- 54 MPG, 133 MPGe*

- Range (miles): 25 electric, 640 total
- CVRP Rebate: \$1,500

* Miles Per Gallon Equivalent



Hyundai Ioniq Blue | Hybrid Electric Vehicle



Available to state and local agencies

- Large Car
- Vehicle Contract Unit Price: \$20,350
- Service Contract Price: \$1,079
- Doors: 5
- Passenger Seating: 4
- 58 MPG
- Range: 690 miles



Kia Niro | Hybrid Electric Vehicle



Available to state and
local agencies

- Small Station Wagon
- Vehicle Contract Unit Price: \$21,990
- Service Contract Price: \$796
- Doors: 5
- Passenger Seating: 4
- 49 MPG
- Range: 577 miles
- CVRP Rebate: \$1,500



Ford Fusion S | Hybrid Electric Vehicle



Available to state and local agencies

- Midsize Car
- Vehicle Contract Unit Price: \$23,727
- Service Contract Price: \$499
- Doors: 4
- Passenger Seating: 5
- 42 MPG
- Range: 588 miles



Toyota Prius | Hybrid Electric Vehicle



Available to state and
local agencies

- Midsize Hatchback
- Vehicle Contract Unit Price: \$22,263
- Service Contract Price: \$749
- Doors: 5
- Passenger Seating: 5
- 52 MPG
- Range: 588 miles



Employee
Pricing
P.46



Chevrolet Malibu | Hybrid Electric Vehicle



Available to state and
local agencies

- Midsize Car
- Vehicle Contract Unit Price: \$25,284
- Service Contract Price: \$749
- Doors: 4
- Passenger Seating: 4
- 46 MPG
- Range: 598 miles



Kia Optima | Hybrid Electric Vehicle



Available to state and local agencies

- Midsize Car
- Vehicle Contract Unit Price: \$29,450
- Service Contract Price: \$796
- Doors: 4
- Passenger Seating: 5
- 41 MPG
- Range: 652 miles



Toyota Camry | Hybrid Electric Vehicle



Available to state and
local agencies

- Midsize Car
- Vehicle Contract Unit Price: \$25,704
- Service Contract Price: \$749
- Doors: 4
- Passenger Seating: 5
- 52 MPG
- Range: 676 miles

Trucks

A scenic mountain road with a tunnel entrance, surrounded by lush greenery and a rocky cliffside. The road is paved and has yellow double lines. A stone wall runs along the right side of the road. In the background, there are steep, rocky mountains and a valley.



BYD T5—Cab and Chassis | Electric Vehicle



Available to state and local agencies



- Cab and Chassis
- Vehicle Contract Unit Price: \$165,000*
- Doors: 2
- Passenger Seating: 2
- Wheel Base: 132.3 inches
- Gross Vehicle Weight Rating (GVWR): 16,000 lbs.
- Range: 155 miles
- HVIP Rebate: \$80,000

Note: New medium/heavy-duty, zero-emission and plug-in hybrid vehicles coming soon.

* The contract for this vehicle is anticipated to expire in June 2019. See page 44 for directions on how to access current contracts.



Ford F-450 | Compressed Natural Gas (CNG) Vehicle



Available to state and local agencies

- Cab and Chassis 4x2
- Vehicle Contract Unit Price: \$42,542
- Regular Cab
- Doors: 2
- Passenger Seating: 3
- Wheel Base: 145 inches
- Gross Vehicle Weight Rating (GVWR): 16,500 lbs.



Ford F-550 | Compressed Natural Gas (CNG) Vehicle



Available to state and local agencies

- Cab and Chassis 4x2
- Vehicle Contract Unit Price: \$44,947
- Regular Cab
- Doors: 2
- Passenger Seating: 3
- Wheel Base: 169 inches
- Gross Vehicle Weight Rating (GVWR): 19,500 lbs.



Ram 2500 | Compressed Natural Gas (CNG) Vehicle



Available to state and local agencies

- Full-size Pickup 4x2
- Vehicle Contract Unit Price: \$33,604
- Regular Cab
- Doors: 2
- Passenger Seating: 3
- Box: 8 feet
- Wheel Base: 140 inches
- Gross Vehicle Weight Rating (GVWR): 9,200 lbs.



Ford F-250 | Compressed Natural Gas (CNG) Vehicle



Available to state and local agencies

- Full-size Pickup 4x2
- Vehicle Contract Unit Price: \$32,251
- Regular Cab
- Doors: 2
- Passenger Seating: 3
- Box: 8 feet
- Wheel Base: 142 inches
- Gross Vehicle Weight Rating (GVWR): 9,950 lbs.



Vans/SUVs



Chrysler Pacifica | Plug-in Hybrid Electric Vehicle



Available to state and local agencies



CALIFORNIA
CLEAN VEHICLE
REBATE PROJECT™



- Van
- Vehicle Contract Unit Price: \$39,514
- Service Contract Price: \$499
- Doors: 4

- Passenger Seating: 7
- 30 MPG, 82 MPGe*
- Range (miles): 32 electric, 520 total
- Wheel Base: 121.6 inches

- Gross Vehicle Weight Rating (GVWR): 6,300 lbs.
- Maximum Cargo Capacity: 141 cubic feet
- CVRP Rebate: \$1,500

* Miles Per Gallon Equivalent



Mitsubishi Outlander | Plug-in Hybrid Electric Vehicle

- Sport utility – 4-wheel drive
- Vehicle Contract Unit Price: \$31,219
- Service Contract Price: \$844
- Doors: 4
- Passenger Seating: 5
- 25 MPG, 74 MPGe*
- Range (miles): 22 electric, 310 total

* Miles Per Gallon Equivalent



Available to state and local agencies



CALIFORNIA
CLEAN VEHICLE
REBATE PROJECT™



- Wheel Base: 105.1 inches
- Gross Vehicle Weight Rating (GVWR): 5,225 lbs.
- Maximum Cargo Capacity: 78 cubic feet
- CVRP Rebate: \$1,500



Nissan Rogue | Hybrid Electric Vehicle



Available to state and local agencies

- Small Sport Utility
- Vehicle Contract Unit Price: \$27,796
- Service Contract Price: \$499
- Doors: 4
- Passenger Seating: 5
- 34 MPG
- Range: 493 miles
- Wheel Base: 106.5 inches
- Gross Vehicle Weight Rating (GVWR): 4,720 lbs.
- Maximum Cargo Capacity: 61 cubic feet



Toyota Highlander | Hybrid Electric Vehicle



Available to state and
local agencies

- Sport Utility
- Vehicle Contract Unit Price: \$33,378
- Service Contract Price: \$749
- Doors: 4
- Passenger Seating: 7
- Wheel Base: 110 inches
- 29 MPG
- Range: 499 miles
- Gross Vehicle Weight Rating (GVWR): 6,000 lbs.
- Maximum Cargo Capacity: 42 cubic feet



Toyota RAV4 | Hybrid Electric Vehicle



Available to state and local agencies

- Sport Utility
- Vehicle Contract Unit Price: \$26,490
- Service Contract Price: \$749
- Doors: 4
- Passenger Seating: 5
- Wheel Base: 105 inches
- 32 MPG
- Gross Vehicle Weight Rating (GVWR): 4,960 lbs.
- Maximum Cargo Capacity: 38 cubic feet



Chevrolet Express 3500 | Compressed Natural Gas (CNG) Vehicle



Available to state and local agencies

- Cargo Van, High Ceiling
- Vehicle Contract Unit Price: \$43,381
- Doors: 3
- Passenger Seating: 12
- Wheel Base: 139 inches
- Gross Vehicle Weight Rating (GVWR): 8,500 lbs.
- Maximum Cargo Capacity: 455 cubic feet



Chevrolet Express 2500 | Compressed Natural Gas (CNG) Vehicle



Available to state and local agencies

- Cargo Van
- Vehicle Contract Unit Price: \$36,424
- Doors: 3
- Passenger Seating: 2
- Wheel Base: 135 inches
- Gross Vehicle Weight Rating (GVWR): 8,500 lbs.
- Maximum Cargo Capacity: 154 cubic feet



Ford Transit 150

Compressed Natural Gas (CNG) Vehicle



Available to state and local agencies

- Cargo Van, High Ceiling
- Vehicle Contract Unit Price: \$37,987
- Doors: 4
- Passenger Seating: 2
- Wheel Base: 135 inches
- Gross Vehicle Weight Rating (GVWR): 8,500 lbs.





More Information

Electric Vehicle Supply Equipment (EVSE)



Contractor	kW Charging Rate	Basic/ Smart	Power Sharing Available	Price Starts At	Installation Price	Maintenance Price	DGS Contract Number
Pacific Lighting	Level 1, 1.4kW	Basic	No	\$1,571	\$1,358	\$1,005/year	1-18-61-15A
BTC Power	Level 2, 7.2 kW	Basic	No	\$1,795	\$390	\$300/year	1-18-61-15B
BTC Power	Level 2, 7.2 kW	Smart	Yes†	\$3,100	\$390	\$350/year	1-18-61-15B
BTC Power	Level 2, 15.0 kW	Smart	Yes†	\$4,500	\$390	\$350/year	1-18-61-15B
BTC Power	DCFC, 24–49 kW	Smart	Yes†	\$10,600	\$683	\$595/year	1-18-61-15B
BTC Power	DCFC, 50–99 kW	Smart	Yes†	\$26,500	\$1,330	\$1,225/year	1-18-61-15B
EVStructure	DCFC, 100 kW	Smart	Yes†	\$48,500	\$3,528	\$882/year	1-18-61-15C
Envision Solar International	*	Smart	Yes	\$58,103	\$225/hour	\$582/year	1-18-61-16

* Different configurations available depending on the charging unit installed.

† On Dual Port



Chevy Volt at Envision Solar EV Arc EVSE charging station.



Ford Fusion at Envision Solar EV Arc
EVSE charging station.

How to Buy Vehicles and EVSE from a State Contract

Each contract issued by the Department of General Services' Procurement Division includes user instructions for ordering agencies. All relevant contract information (including ordering procedures, pricing pages, product details, usage guidelines) is outlined within each contract's user instructions.

Steps for Ordering Agencies

The state of California fleet vehicle and electric vehicle supply equipment (EVSE) contracts are available to state and local government agencies. Contract information (e.g., user instructions, pricing pages, product details, and more) is available on Cal eProcure at www.caleprocure.ca.gov



Once there, follow these steps to locate contracts:

1. Click on "Quicklinks" at the top of the page.
2. Click on "View/Search Contracts."
3. Enter a term in the "Description" field, such as "Fleet vehicles" or "EVSE." Then choose any of the contracts listed in the search results.
 - Under "Attachments," select "View" to download the contract user instructions, pricing pages, or any other available attachments.
 - Review the contract user instructions to determine which contract best suits your needs.
 - Follow the appropriate ordering procedures as outlined.

Vehicle and EVSE availability and pricing subject to change.

GS \$Mart—How to Finance Your Government Vehicle Purchases

State or local government agencies that need help financing their alternative fuel vehicle acquisition goals can take advantage of the Department of General Services' Procurement Division's Golden State Financial Marketplace (GS \$Mart) program. The GS \$Mart program offers financing for essential fleet purchases for state and local governments, and allows government entities to purchase more vehicles sooner from a state contract—with the same budget dollars—to be paid over time with minimal cost. GS \$Mart is designed to facilitate California state and local government installment purchases while meeting all requirements of a competitive bid process.

Working with GS \$Mart to finance alternative fuel vehicles:

- **Saves the department money**—refreshing fleet vehicles lowers the overall operating costs of the fleet.
- **Is quick and convenient**—it takes less than 15 days to close most financing deals and does not delay your procurement process.
- **Offers competitive interest rates**—GS \$Mart works with a pool of prequalified lenders that offer the most competitive, tax-exempt rates.

GS \$Mart has financed millions of dollars in vehicle purchases for various state departments, with purchase financing resulting in substantial savings for these departments. Let us help you more effectively and rapidly meet the governor's order to drive green!

How to get started:

- Visit our website: [https://www.dgs.ca.gov/PD/Resources/Page-Content/Procurement-Division-Resources-List-Folder/GS-\\$Mart-Frequently-Asked-Questions](https://www.dgs.ca.gov/PD/Resources/Page-Content/Procurement-Division-Resources-List-Folder/GS-$Mart-Frequently-Asked-Questions)

Interest rates and prices are subject to change based on market conditions.

Pricing for State and Local Government Employees

The vehicles identified on pages 46–47 have employee pricing or discounts available to state and local government employees. Purchases must be coordinated through the Government Fleet Manager of the contracted dealership; please see page 48 for dealership contact information.

Vehicle	Fuel Type	Dealership	Discount
Toyota Mirai	Fuel Cell	Toyota Sunnyvale	Cash discount of \$500 in addition to any current retail offer by Toyota Sunnyvale
VW e-Golf	Electric	Elk Grove Auto Group	\$500 over the factory invoice
Nissan Leaf S	Electric	Selma Nissan/Honda	\$200 over the factory invoice
Chevrolet Bolt	Electric	Winner Chevrolet	\$500 over the factory invoice
Kia Optima	Plug-in Hybrid	US Fleet Source	Kia Motors Family, Friends & Affiliate (KFA) Purchase Program: \$500 off dealer invoice
Kia Niro LX	Plug-in Hybrid	US Fleet Source	Kia Motors Family, Friends & Affiliate (KFA) Purchase Program: \$500 off dealer invoice

Vehicle	Fuel Type	Dealership	Discount
Ford Fusion Energi	Plug-in Hybrid	Downtown Ford Sales	\$100 over the factory invoice
Toyota Prius Prime Plus	Plug-in Hybrid	Toyota Sunnyvale	Cash discount of \$500 in addition to any current retail offer by Toyota Sunnyvale
Hyundai Ioniq Blue	Hybrid Electric	US Fleet Source	Hyundai Circle Program (11% to 23% off MSRP)
Kia Niro	Hybrid Electric	US Fleet Source	Kia Motors Family, Friends & Affiliate (KFA) Purchase Program: \$500 off dealer invoice
Ford Fusion S	Hybrid Electric	Downtown Ford Sales	\$100 over the factory invoice
Toyota Prius	Hybrid Electric	Freeway Toyota	\$200 over the factory invoice
Chevrolet Malibu	Hybrid Electric	Winner Chevrolet	\$500 over the factory invoice
Kia Optima	Hybrid Electric	US Fleet Source	Kia Motors Family, Friends & Affiliate (KFA) Purchase Program: \$500 off dealer invoice
Toyota Camry	Hybrid Electric	Freeway Toyota	\$200 over the factory invoice
RAM 2500	CNG	Elk Grove Auto Group	\$500 over the factory invoice
Mitsubishi Outlander	Plug-in Hybrid	US Fleet Source	Mitsubishi VIP Program: visit www.mitsubishicars.com/vip for current incentive offered
Toyota Highlander	Hybrid Electric	Freeway Toyota	\$200 over the factory invoice
Toyota RAV4	Hybrid Electric	Freeway Toyota	\$200 over the factory invoice

Note: Discounts may be in addition to consumer retail incentives and rebates. Employee discounts are subject to change.

Dealerships Offering Employee Pricing | Contact Information

Downtown Ford Sales

Sandra Scott

525 North 16th Street
Sacramento, CA 95811
(916) 442-6931

Elk Grove Auto Group

Bill Kemery/Jerry Powers

8575 Laguna Grove Drive
Elk Grove, CA 95757
(916) 429-4700

Freeway Toyota

Pat Ireland

1835 Glendale Avenue
Hanford, CA 93230
(559) 707-5735

Selma Nissan/Honda

Pat Ireland

2525 Highland Avenue
Selma, CA 93662
(559) 896-5000

Toyota Sunnyvale

Stan Wolowski

898 W. El Camino Real
Sunnyvale, CA 95051
(408) 306-1960

US Fleet Source

Dolores Sanchez

979 S. Village Oaks Drive
Covina, CA 91726
(626) 228-3077
calstateepp@usfleetsource.com

Winner Chevrolet

Bill Kemery/Jerry Powers

8575 Laguna Grove Drive
Elk Grove, CA 95757
(916) 429-4700





Rebates and Incentives



California Clean Vehicle Rebate Project (CVRP)

Rebates up to \$7,000 are available for public agencies to purchase new, eligible zero-emission and plug-in hybrid light-duty vehicles. Whether your fleet is planning to acquire an eligible vehicle, has ordered a vehicle or has already taken delivery, you can apply to the Clean Vehicle Rebate Project (CVRP). Learn more about standard and increased CVRP fleet incentives at:

www.cleanvehiclerebate.org/fleet

Administered by the Center for Sustainable Energy for the California Air Resources Board



Hybrid Truck & Bus Voucher Incentive Project (HVIP)

Rebates up to \$110,000 (per vehicle) are available to help fleets purchase hybrid and battery-electric trucks and buses. The Hybrid Truck & Bus Voucher Incentive Project (HVIP) provides point-of-sale discounts on zero-emission, hybrid, ePTO (electric power takeoff) and NOx (low nitrogen oxide) trucks and buses. HVIP uses vouchers that reserve the incentive at the time of vehicle order, and are paid when the vehicle is delivered. HVIP dealers handle the required paperwork, and there are no lengthy applications or long waits for reimbursement. HVIP rebates are offered on a first come, first served basis. Learn more at:

www.californiahvip.org

Administered by Calstart with Tetra Tech for the California Air Resources Board



HOV Lane Access

Some vehicles listed in this brochure may be eligible for access to the high-occupancy vehicle (HOV) lane in California. For more details:

www.arb.ca.gov/msprog/carpool/carpool.htm



California Climate Investments

is a statewide initiative that puts billions of Cap-and-Trade dollars to work reducing greenhouse gas emissions, strengthening the economy, and improving public health and the environment—particularly in disadvantaged and low-income communities. Funding comes from Cap-and-Trade auction proceeds, which the Legislature appropriates to agencies that administer California Climate Investments programs. Projects include public transportation, zero-emission vehicles (including CVRP and HVIP programs), affordable housing, renewable energy, environmental restoration, sustainable agriculture, recycling, and much more. Learn more at: www.caclimateinvestments.ca.gov

Resources for Fleet Managers and Electric Vehicle Purchasers

Integrating electric vehicles into your government fleet requires planning, communication, buy-in, continuous improvement and reinforcement. Electric vehicle integration must engage both management and staff, and be an organizational priority with ongoing support and promotion. You can measure success by tracking electric vehicle miles traveled (eVMT), benchmarking eVMT against peers, and monitoring costs.

The California Clean Vehicle Rebate Project, administered by the Center for Sustainable Energy for the California Air Resources Board, offers assistance for public fleets to improve performance. Request a consultation by emailing publicfleets@energycenter.org.

West Coast Electric Fleets

Electric vehicle integration resources for fleet managers
www.westcoastelectricfleets.com

Plug-in Electric Vehicle Resource Center

<http://driveclean.ca.gov/pev/Costs/Vehicles.php>

GAVIN NEWSOM

Governor

MARYBEL BATJER

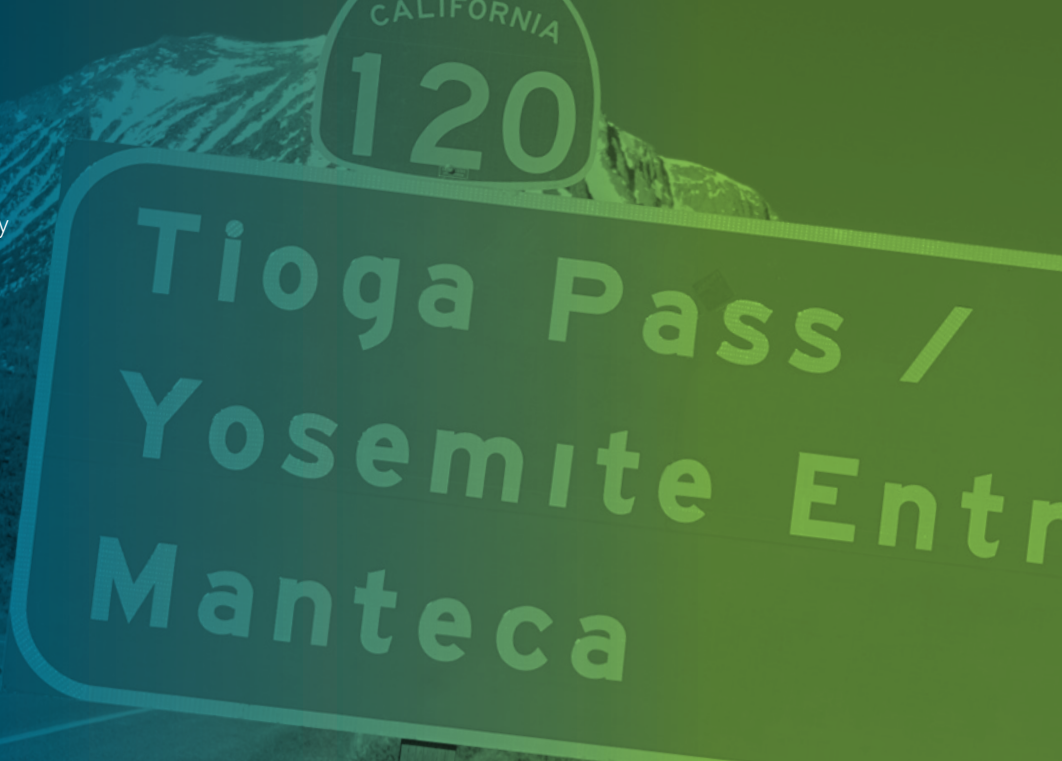
Secretary, Government Operations Agency

DANIEL C. KIM

Director

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West Sacramento, CA 95605-2811

www.dgs.ca.gov



OSP 19 147013